

# Strategic Fit

Allianz Insurance plc | Commercial



Allianz are keen to continually provide new and innovative solutions to help our brokers meet the needs of their customers. We are therefore pleased to announce our latest product, Excess of Loss. This product is closely aligned to our current strategy, our underwriting led approach will ensure we can make a real difference in helping you to achieve the level of public liability cover your customer requires.

Excess of Loss is effectively a 'top-up' limit of indemnity that sits in excess of the existing primary limit including any other underlying layers, and mirrors the cover provided by the primary wording.

We believe this is a product you will find it easy to sell because:

- Businesses are either compelled, or feel it prudent to buy ever higher public liability limits. Court awards for traumatic injury and/or disability continue to grow as do the costs of re-instating property damaged by your customers.
- Principals and/or main contractors require ever higher limits of cover before accepting contract tenders and entry point indemnity limits for local authorities continue to rise for even the most innocuous work.
- Our worldwide brand, security and credibility make Allianz a logical choice for your Excess of Loss needs.
- We have significant experience of writing Excess business throughout our worldwide network.
- We already have casualty underwriters throughout our UK network who can offer you the experience and creativity you require.
- We will be able to offer significant levels of capacity on this product and this will be devolved to our branch operations.
- We intend offering Excess of Loss capacity on both public liability/products exposures and construction public liability.
- Competitive levels of broker remuneration will be offered.
- We will become a long-term participant in this market.



*"I recognise and understand the true partnership approach which is really necessary in this business and can assure you of our commitment"*



Gavin Dollings  
Casualty Manager  
Allianz Commercial

For more information please ask your usual branch contact for a quotation or email [xsofloss@allianz.co.uk](mailto:xsofloss@allianz.co.uk) or visit [www.allianzbroker.co.uk/ebroker/excessofloss.htm](http://www.allianzbroker.co.uk/ebroker/excessofloss.htm)



[www.allianz.co.uk](http://www.allianz.co.uk)

Allianz Insurance plc. Registered in England number 84638  
Registered office. 57 Ladymead, Guildford, Surrey, GU1 1DB, United Kingdom.  
Allianz Insurance plc is a member of the Association of British Insurers and the Financial Ombudsman Service.  
Allianz Insurance is authorised and regulated by the Financial Services Authority. Our registration number is 121849.  
This can be checked by visiting the FSA website at [www.fsa.gov.uk/register](http://www.fsa.gov.uk/register) or by contacting the FSA on 0845 606 1234

ACMIS1439 05/07